Product guide



Residential Mortgages

Key range highlights

- NEW! Remortgage products now available with no product fee and free standard remortgage legal service included
- ▶ NEW! Maximum term extended to 35 years
- ▶ Tiers 7 and 8 have higher levels of allowable adverse so we can accept even more of your cases
- Products available for both Help to Buy and Help to Buy London Shared Equity Schemes
- ▶ Debt management plans satisfied over 36 months ago are accepted on all products
- ▶ 6 year fixed rates available which assess affordability on the initial pay rate

New build properties accepted across all products.

Help to Buy and New Build Priority Processing Service - 0140 327 2625







Correct as of: 04.05.2016



	Key criteria									
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build		
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured loan arrears: Debt Management Plans: (DMPs)	0 in 24 months 0 in 24 months 0 in 12 months, 1 in 36 months (worst status) Not counted but may affect customer's credit score Allowed if satisfied over 36 months ago	£1,000,000 £500,000 £300,000	70% 80% 85%	Minimum: Maximum:	,	Minimum age: Maximum age: Maximum number of applicants: Minimum income:	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary applicant)	Maximum LTV: 85% LTV accepted plus 5% builder incentive, minimum customer contribution 10% for both houses and flats. Offer validity: 6 months, we may extend by a further 3 months. For further information on criteria, please refer to our residential mortgages criteria guide.		

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 Years	3.19%			3% in year 1 2% in year 2		CAL10
75%	2 year Fixed	31/07/2018	3.49%	£995		3% to 31/07/2017 2% to 31/07/2018	5.00%	CAL11
	6 year Fixed	31/07/2022	3.79%			3% to 31/07/2018 2% to 31/07/2020		CAL12
	6 year Fixed	31/0//2022	3.89%	£0		1% to 31/07/2022		CAL13
	LIBOR Tracker	2 Years	3.49%			3% in year 1 2% in year 2		CAL14
80%	2 year Fixed	31/07/2018	3.79%	£995		3% to 31/07/2017 2% to 31/07/2018	5.00%	CAL15
	6 year Fixed	31/07/2022	4.09%			3% to 31/07/2018 2% to 31/07/2020		CAL16
	6 year Fixed	31/0//2022	4.19%	£0		1% to 31/07/2022		CAL17
	LIBOR Tracker	2 Years	3.99%			3% in year 1 2% in year 2		CAL18
85%	2 year Fixed	31/07/2018	4.29%	£995		3% to 31/07/2017 2% to 31/07/2018	5.00%	CAL19
	C	74 /07/2022	4.59%			3% to 31/07/2018		CAL20
	o year Fixed	ear Fixed 31/07/2022	4.69%	£0		2% to 31/07/2020 1% to 31/07/2022		CAL21



	Key criteria									
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build		
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured loan arrears: Debt Management Plans: (DMPs)	0 in 24 months 0 in 24 months 0 in 12 months, 1 in 36 months (worst status) Not counted but may affect customer's credit score Allowed if satisfied over 36 months ago	£1,000,000 £500,000 £300,000	70% 80% 85%	Minimum: Maximum:	•	Minimum age: Maximum age: Maximum number of applicants: Minimum income:	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary applicant)	Maximum LTV: 85% LTV accepted plus 5% builder incentive, minimum customer contribution 10% for both houses and flats. Offer validity: 6 months, we may extend by a further 3 months. For further information on criteria, please refer to our residential mortgages criteria guide.		

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 Years	3.54%			3% in year 1 2% in year 2		CAL22
75%	2 year Fixed	31/07/2018	3.84%	£995		3% to 31/07/2017 2% to 31/07/2018	5.00%	CAL23
	6 year Fixed	31/07/2022	4.14%			3% to 31/07/2018 2% to 31/07/2020		CAL24
	6 year Fixed	31/07/2022	4.24%	£0		1% to 31/07/2022		CAL25
	LIBOR Tracker	2 Years	3.84%			3% in year 1 2% in year 2		CAL26
80%	2 year Fixed	31/07/2018	4.14%	£995		3% to 31/07/2017 2% to 31/07/2018	5.00%	CAL27
	6 year Fixed	31/07/2022	4.44%			3% to 31/07/2018 2% to 31/07/2020		CAL28
	6 year Fixed	31/0//2022	4.54%	£0		1% to 31/07/2022		CAL29
	LIBOR Tracker	2 Years	4.34%			3% in year 1 2% in year 2		CAL30
85%	2 year Fixed	31/07/2018	4.64%	£995		3% to 31/07/2017 2% to 31/07/2018	5.00%	CAL31
	6 year Fixed	71/07/2022	4.94%			3% to 31/07/2018		CAL32
	6 year Fixed	Fixed 31/07/2022	5.04%	£0		2% to 31/07/2020 1% to 31/07/2022		CAL33



	Key criteria									
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build		
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured loan arrears: Debt Management Plans: (DMPs)	0 in 24 months 0 in 24 months 0 in 12 months, 1 in 36 months (worst status) Not counted but may affect customer's credit score Allowed if satisfied over 36 months ago	£1,000,000 £500,000 £300,000	70% 80% 85%	Minimum: Maximum:	•	Minimum age: Maximum age: Maximum number of applicants: Minimum income:	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary applicant)	Maximum LTV: 85% LTV accepted plus 5% builder incentive, minimum customer contribution 10% for both houses and flats. Offer validity: 6 months, we may extend by a further 3 months. For further information on criteria, please refer to our residential mortgages criteria guide.		

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 Years	3.89%			3% in year 1 2% in year 2		CAL34
75%	2 year Fixed	31/07/2018	4.19%	£995		3% to 31/07/2017 2% to 31/07/2018	5.00%	CAL35
	6 year Fixed	31/07/2022	4.49%			3% to 31/07/2018		CAL36
	6 year Fixed	31/0//2022	4.59%	£0		2% to 31/07/2020 1% to 31/07/2022		CAL37
	LIBOR Tracker	2 Years	4.19%			3% in year 1 2% in year 2		CAL38
80%	2 year Fixed	31/07/2018	4.49%	£995		3% to 31/07/2017 2% to 31/07/2018	5.00%	CAL39
	Cupar Fixed	31/07/2022	4.79%			3% to 31/07/2018 2% to 31/07/2020		CAL40
	6 year Fixed	31/0//2022	4.89%	£0		1% to 31/07/2022		CAL41
	LIBOR Tracker	2 Years	4.69%			3% in year 1 2% in year 2		CAL42
85%	2 year Fixed	31/07/2018	4.99%	£995		3% to 31/07/2017 2% to 31/07/2018	5.00%	CAL43
	C Fire d	74 (07 (2022	5.29%			3% to 31/07/2018		CAL44
	6 year Fixed	ar Fixed 31/07/2022	5.39%	£0		2% to 31/07/2020 1% to 31/07/2022		CAL45



	Key criteria										
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build			
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	£1,000,000 £500.000	70% 80%	Minimum: Maximum:	•	Minimum age: Maximum age:	21 years 70, or 75 upon	Maximum LTV: 85% LTV accepted plus 5% builder			
CCJ:	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)	£300,000	85%		oo y caro	Maximum age.	referral where proof of retirement age	incentive, minimum customer contribution 10% for both houses and flats.			
Missed mortgage/ secured loan arrears:	1 in 12 months, 3 in 36 months (worst status)					Maximum number	is supplied	Offer validity: 6 months, we may extend by a			
Unsecured loan arrears:	Not counted but may affect customer's credit score					of applicants:	2	further 3 months.			
Debt Management Plans: (DMPs)	Allowed if satisfied over 36 months ago					Minimum income:	£15,000 (primary applicant)	For further information on criteria, please refer to our residential			
Applicant must not have any defaults, CCJs or secured arrears recorded in the three months before application.								mortgages criteria guide.			

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 Years	4.39%			3% in year 1 2% in year 2		CAL46
70%	2 year Fixed	31/07/2018	4.69%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAL47
	C. veer Fixed	31/07/2022	4.99%			3% to 31/07/2018 2% to 31/07/2020		CAL48
	6 year Fixed	31/0//2022	5.09%	£0		1% to 31/07/2022		CAL49
	LIBOR Tracker	2 Years	4.79%			3% in year 1 2% in year 2		CAL50
75%	2 year Fixed	31/07/2018	5.09%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAL51
	C. veer Fixed	31/07/2022	5.39%			3% to 31/07/2018 2% to 31/07/2020		CAL52
	6 year Fixed	31/0//2022	5.49%	£0		1% to 31/07/2022		CAL53
	LIBOR Tracker	2 Years	5.09%			3% in year 1 2% in year 2		CAL54
80%	2 year Fixed	31/07/2018	5.39%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAL55
	C	31/07/2022	5.69%			3% to 31/07/2018 2% to 31/07/2020		CAL56
	6 year Fixed	31/0//2022	5.79%	£0		1% to 31/07/2020		CAL57
	LIBOR Tracker	2 Years	5.59%			3% in year 1 2% in year 2		CAL58
85%	2 year Fixed	31/07/2018	5.89%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAL59
	C	31/07/2022	6.19%			3% to 31/07/2018		CAL60
	6 year Fixed	31/0//2022	6.29%	£0		2% to 31/07/2020 1% to 31/07/2022		CAL61



	Key criteria										
Acceptable adverse		Loan amount	LTV limit	Term	Applicant		New build				
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	£1,000,000 £500.000	70% 80%	Minimum: 5 year		21 years 70, or 75 upon	Maximum LTV: 85% LTV accepted plus 5% builder				
CCJ: Missed mortgage/	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)	£300,000	85%	Triaximanii 93 ye	Maximum age.	referral where proof of retirement age is supplied	incentive, minimum customer contribution 10% for both houses and flats.				
secured loan arrears: Unsecured loan arrears:	1 in 12 months, 3 in 36 months (worst status) Not counted but may affect customer's credit score				Maximum number of applicants:		Offer validity: 6 months, we may extend by a				
Debt Management Plans: (DMPs)	Allowed if satisfied over 36 months ago				Minimum income:	£15,000 (primary applicant)	further 3 months. For further information on criteria, please refer to our residential				
Applicant must not have any defaults, CCJs or secured arrears recorded in the three months before application.							mortgages criteria guide.				

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 Years	4.64%			3% in year 1 2% in year 2		CAL62
70%	2 year Fixed	31/07/2018	4.94%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAL63
	6 year Fixed	31/07/2022	5.24%			3% to 31/07/2018 2% to 31/07/2020		CAL64
	6 year Fixed	31/07/2022	5.34%	£0		1% to 31/07/2022		CAL65
	LIBOR Tracker	2 Years	5.04%			3% in year 1 2% in year 2		CAL66
75%	2 year Fixed	31/07/2018	5.34%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAL67
	6 year Fixed	31/07/2022	5.64%]		3% to 31/07/2018 2% to 31/07/2020		CAL68
	6 year Fixed	31/07/2022	5.74%	£0		1% to 31/07/2022		CAL69
	LIBOR Tracker	2 Years	5.34%			3% in year 1 2% in year 2		CAL70
80%	2 year Fixed	31/07/2018	5.64%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAL71
	C	74/07/2022	5.94%			3% to 31/07/2018		CAL72
	6 year Fixed	31/07/2022	6.04%	£0		2% to 31/07/2020 1% to 31/07/2022		CAL73
	LIBOR Tracker	2 Years	5.84%			3% in year 1 2% in year 2		CAL74
85%	2 year Fixed	31/07/2018	6.14%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAL75
	C	74/07/2022	6.44%			3% to 31/07/2018		CAL76
	6 year Fixed	31/07/2022	6.54%	£0		2% to 31/07/2020 1% to 31/07/2022		CAL77



	Key criteria										
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build			
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	£1,000,000 £500,000	70% 80%	Minimum: 5 ye Maximum: 35		Minimum age: Maximum age:	21 years 70, or 75 upon	Maximum LTV: 85% LTV accepted plus 5% builder			
CCJ: Missed mortgage/	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)	£300,000	85%				referral where proof of retirement age is supplied	incentive, minimum customer contribution 10% for both houses and flats.			
secured loan arrears: Unsecured loan arrears:	1 in 12 months, 3 in 36 months (worst status) Not counted but may affect customer's credit score					Maximum number of applicants:	2	Offer validity: 6 months, we may extend by a			
Debt Management Plans: (DMPs)	Allowed if satisfied over 36 months ago					Minimum income:	£15,000 (primary applicant)	further 3 months. For further information on criteria, please refer to our residential			
Applicant must not have any defaults, CCJs or secured arrears recorded in the three months before application.								mortgages criteria guide.			

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 Years	4.89%			3% in year 1 2% in year 2		CAL78
70%	2 year Fixed	31/07/2018	5.19%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAL79
	6 year Fixed	31/07/2022	5.49%			3% to 31/07/2018 2% to 31/07/2020		CAL80
	6 year Fixed	31/0//2022	5.59%	£0		1% to 31/07/2022		CAL81
	LIBOR Tracker	2 Years	5.29%			3% in year 1 2% in year 2		CAL82
75%	2 year Fixed	31/07/2018	5.59%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAL83
	6 year Fixed	31/07/2022	5.89%			3% to 31/07/2018 2% to 31/07/2020		CAL84
	6 year Fixed	31/0//2022	5.99%	£0		1% to 31/07/2022)	CAL85
	LIBOR Tracker	2 Years	5.59%			3% in year 1 2% in year 2		CAL86
80%	2 year Fixed	31/07/2018	5.89%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAL87
	C	31/07/2022	6.19%			3% to 31/07/2018 2% to 31/07/2020		CAL88
	6 year Fixed	31/0//2022	6.29%	£0		1% to 31/07/2022		CAL89
	LIBOR Tracker	2 Years	6.09%			3% in year 1 2% in year 2		CAL90
85%	2 year Fixed	31/07/2018	6.39%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAL91
	C year Fixed	31/07/2022	6.69%			3% to 31/07/2018 - 2% to 31/07/2020		CAL92
	6 year Fixed	31/0//2022	6.79%	£0		1% to 31/07/2022		CAL93



	Key criteria											
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build				
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured loan arrears: Debt Management Plans: (DMPs) Applicant must not have any three months before applications	5 in 24 months 3 in 24 months 1 in 12 months, 3 in 36 months (worst status) Not counted but may affect customer's credit score Allowed if satisfied over 36 months ago y defaults, CCJs or secured arrears recorded in the ation.	£1,000,000 £500,000	70% 80%	Minimum: Maximum:	•	Minimum age: Maximum age: Maximum number of applicants: Minimum income:	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary applicant)	Maximum LTV: 80% LTV accepted plus 5% builder incentive, minimum customer contribution 15% for both houses and flats. Offer validity: 6 months, we may extend by a further 3 months. For further information on criteria, please refer to our residential mortgages criteria guide.				

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 Years	4.69%			3% in year 1 2% in year 2		CAL94
70%	2 year Fixed	31/07/2018	4.99%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAL95
	6 year Fixed	31/07/2022	5.29%			3% to 31/07/2018		CAL96
	6 year Fixed	31/0//2022	5.39%	£0		2% to 31/07/2020 1% to 31/07/2022		CAL97
	LIBOR Tracker	2 Years	5.09%			3% in year 1 2% in year 2		CAL98
75%	2 year Fixed	31/07/2018	5.39%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAL99
	Cupar Fixed	31/07/2022	5.69%			3% to 31/07/2018		CAM01
	6 year Fixed	31/0//2022	5.79%	£0		2% to 31/07/2020 1% to 31/07/2022		CAM02
	LIBOR Tracker	2 Years	5.39%			3% in year 1 2% in year 2		CAM03
80%	2 year Fixed	31/07/2018	5.69%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAM04
	Cupar Fixed	31/07/2022	5.99%			3% to 31/07/2018		CAM05
	6 year Fixed		6.09%	£0	£0 2% to 31/07/2020 1% to 31/07/2022			CAM06



	Key criteria											
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build				
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured loan arrears: Debt Management Plans: (DMPs) Applicant must not have any three months before applications	5 in 24 months 3 in 24 months 1 in 12 months, 3 in 36 months (worst status) Not counted but may affect customer's credit score Allowed if satisfied over 36 months ago y defaults, CCJs or secured arrears recorded in the ation.	£1,000,000 £500,000	70% 80%	Minimum: Maximum:	•	Minimum age: Maximum age: Maximum number of applicants: Minimum income:	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary applicant)	Maximum LTV: 80% LTV accepted plus 5% builder incentive, minimum customer contribution 15% for both houses and flats. Offer validity: 6 months, we may extend by a further 3 months. For further information on criteria, please refer to our residential mortgages criteria guide.				

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 Years	5.19%			3% in year 1 2% in year 2		CAM07
70%	2 year Fixed	31/07/2018	5.49%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAM08
	6 year Fixed	31/07/2022	5.79%			3% to 31/07/2018		CAM09
	6 year Fixed	31/0//2022	5.89%	£0		2% to 31/07/2020 1% to 31/07/2022		CAM10
	LIBOR Tracker	2 Years	5.59%			3% in year 1 2% in year 2		CAM11
75%	2 year Fixed	31/07/2018	5.89%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAM12
	6 year Fixed	31/07/2022	6.19%			3% to 31/07/2018 2% to 31/07/2020		CAM13
	6 year Fixed	31/0//2022	6.29%	£0		1% to 31/07/2022		CAM14
	LIBOR Tracker	2 Years	5.89%			3% in year 1 2% in year 2		CAM15
80%	2 year Fixed	31/07/2018	6.19%	£1,495		3% to 31/07/2017 2% to 31/07/2018	5.50%	CAM16
		71/07/2022	6.49%			3% to 31/07/2018		CAM17
	6 year Fixed	31/07/2022	6.59%	£0		2% to 31/07/2020 1% to 31/07/2022		CAM18

Remortgage only products Tier 1-3



	Key criteria									
Acceptable adverse		Loan amount	LTV limit	Term	Applicant					
Defaults:	0 in 24 months	£500,000	75%	Minimum: 5 year	Minimum age:	21 years				
CCJ:	0 in 24 months	£300,000	85%	Maximum: 35 yea	Maximum age:	70, or 75 upon referral where proof of retirement				
Missed mortgage/						age is supplied				
secured loan arrears:	0 in 12 months, 1 in 36 months (worst status)				Maximum number of applicants	s: 2				
Unsecured loan arrears:	Not counted but may affect customer's credit score				Minimum income:	£15,000 (primary applicant)				
Debt Management Plans: (DMPs)	Allowed if satisfied over 36 months ago					ere en de la la destaca de la companya de la compa				

Tier 1

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
75%			4.09%		Free standard remortgage legal service and refund of valuation			REM01
80%	2 year Fixed	31/07/2018	4.39%	£0	(maximum £630) Only available in England and Wales Maximum loan size of £500,000	3% to 31/07/2017 2% to 31/07/2018	5.00%	REM02
85%			4.89%	7 I				REM03

Tier 2

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
75%			4.44%		Free standard remortgage legal service and refund of valuation			REM04
80%	2 year Fixed		4.74%	£0	(maximum £630) Only available in England and Wales Maximum loan size of £500,000	3% to 31/07/2017 2% to 31/07/2018	5.00%	REM05
85%			5.24%	i i				REM06

Ľ	.TV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	75%			4.69%		Free standard remortgage legal service and refund of valuation			REM07
	80%	2 year Fixed	31/07/2018	4.99%	£0	(maximum £630) Only available in England and Wales Maximum loan size of £500,000	3% to 31/07/2017 2% to 31/07/2018	5.00%	REM08
	85%			5.49%	7 I				REM09

Remortgage only products Tier 4-6



	Key criteria											
Acceptable adverse		Loan amount	LTV limit	Term		Applicant						
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	£500,000	75%	Minimum:	5 years	Minimum age:	21 years					
CCJ: Missed mortgage/	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)	£300,000	85%	Maximum:	35 years	Maximum age: retirement age is supplied	70, or 75 upon referral where proof of					
secured loan arrears:					Maximum number of applicant	s: 2						
Unsecured loan arrears:	Not counted but may affect customer's credit score					Minimum income:	£15,000 (primary applicant)					
Debt Management Plans: (DMPs)	Allowed if satisfied over 36 months ago											
Applicant must not have an before application.	y defaults, CCJs or secured arrears recorded in the three months											

Tier 4

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
70%			5.19%					REM10
75%	- 2 year Fixed 3	5.59% 5.89% 6.39%	5.59%	59%	Free standard remortgage legal service and refund of valuation (maximum £630)	3% to 31/07/2017 2% to 31/07/2018	5.50%	REM11
80%			5.89%	£0	Only available in England and Wales Maximum loan size of £500.000			REM12
85%			6.39%		Maximum toan size of E500,000			REM13

Tier 5

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
70%			5.34%					REM14
75%	2 year Fixed :	31/07/2018	5.74%		Free standard remortgage legal service and refund of valuation (maximum £630)	3% to 31/07/2017 2% to 31/07/2018	5.500/	REM15
80%			6.04%		Only available in England and Wales Maximum loan size of £500,000		5.50%	REM16
85%			6.54%		MAXIMUM IOAN SIZE OF ESOU,UUU			REM17

Ľ	ΓV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	70%			5.59%					REM18
	75%	2 year Fixed	31/07/2018	5.99%		Free standard remortgage legal service and refund of valuation (maximum £630)	3% to 31/07/2017 2% to 31/07/2018	5.50%	REM19
	80%			6.29%		Only available in England and Wales Maximum loan size of £500,000			REM20
	85%			6.79%		Maximum loan size of E500,000			REM21

Help to Buy products



All of the products shown below are available for both Help to Buy and Help to Buy London Shared Equity Schemes. Maximum loan and LTV are determined by the amount of the equity loan.

			Кеу	criteria				
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured loan arrears: Debt Management Plans: (DMPs)	0 in 24 months 0 in 24 months 0 in 12 months, 1 in 36 months (worst status) Not counted but may affect customer's credit score Allowed if satisfied over 36 months ago	£450,000	75%	Minimum: Maximum:	•	Minimum age: Maximum age: Maximum number of applicants: Minimum income:	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary applicant)	Deposit: Minimum customer contribution of 5%, with a builder's deposit of up to 5% also accepted. Offer validity: 6 months, we may extend by a further 3 months. For further information on criteria, please refer to our residential mortgages criteria guide.

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 years	3.65%			3% in year 1 2% in year 2	5.00%	НТВО9
	2 year Fixed	31/07/2018	3.95%		Available for both Help to Buy and Help to Buy London 2% to 31/07/2018	HTB10		
75%	4 year Fixed	31/07/2020	4.20%	£995			4.00%	HTB11
	6 year Fixed	31/07/2022	4.35%			3% to 31/07/2018 2% to 31/07/2020 1% to 31/07/2022	5.00%	HTB12

Help to Buy products



All of the products shown below are available for both Help to Buy and Help to Buy London Shared Equity Schemes. Maximum loan and LTV are determined by the amount of the equity loan.

			Кеу	criteria				
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build
Defaults:	2 in 24 months (max £1,500 in 12 months, unlimited thereafter)	£450,000	75%	Minimum: Maximum:	•	Minimum age: Maximum age:	21 years 70, or 75 upon	Deposit: Minimum customer contribution of
CCJ:	1 in 24 months (max £1,000 in 12 months, or £2,500 in 24 months)						referral where proof of retirement age	5%, with a builder's deposit of up to 5% also accepted.
Missed mortgage/ secured loan arrears:	1 in 12 months, 3 in 36 months (worst status)					Maximum number	is supplied	Offer validity: 6 months, we may extend by a further 3 months.
Unsecured loan arrears:	Not counted but may affect customer's credit score					of applicants:	2	
Debt Management Plans: (DMPs)	Allowed if satisfied over 36 months ago					Minimum income:	£15,000 (primary applicant)	For further information on criteria, please refer to our residential mortgages criteria guide.
Applicant must not have any three months before applications	y defaults, CCJs or secured arrears recorded in the ation.							J. J

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 years	5.15%			3% in year 1 2% in year 2	E 00%	HTB13
	2 year Fixed	31/07/2018	5.45%		5.00% 3% to 31/07/2017 2% to 31/07/2018	HTB14		
75%	4 year Fixed	31/07/2020	5.70%	£995 and Help to Buy London 3% to 31/07/2018 2% to 31/07/2020		4.00%	HTB15	
	6 year Fixed	31/07/2022	5.85%			3% to 31/07/2018 2% to 31/07/2020 1% to 31/07/2022	5.00%	HTB16

Help to Buy products



All of the products shown below are available for both Help to Buy and Help to Buy London Shared Equity Schemes. Maximum loan and LTV are determined by the amount of the equity loan.

			Кеу	criteria				
Acceptable adverse		Loan amount	LTV limit	Term		Applicant		New build
Defaults: CCJ: Missed mortgage/ secured loan arrears: Unsecured loan arrears: Debt Management Plans: (DMPs) Applicant must not have any three months before applications	5 in 24 months 3 in 24 months 1 in 12 months, 3 in 36 months (worst status) Not counted but may affect customer's credit score Allowed if satisfied over 36 months ago y defaults, CCJs or secured arrears recorded in the ation.	£1,000,000 £500,000	70% 80%	Minimum: Maximum:	•	Minimum age: Maximum age: Maximum number of applicants: Minimum income:	21 years 70, or 75 upon referral where proof of retirement age is supplied 2 £15,000 (primary applicant)	Deposit: Minimum customer contribution of 5%, with a builder's deposit of up to 5% also accepted. Offer validity: 6 months, we may extend by a further 3 months. For further information on criteria, please refer to our residential mortgages criteria guide.

LTV	Product type	Term/fixed rate end date	Rate	Product fee	Product features	ERC	Reversion rate	Product code
	LIBOR Tracker	2 Years	5.60%			3% in year 1 2% in year 2	5.00%	HTB17
	2 year Fixed	31/07/2018	6.00%			3% to 31/07/2017 2% to 31/07/2018	3.00%	HTB18
75%	4 year Fixed	31/07/2020	6.35%	£995		3% to 31/07/2018 2% to 31/07/2020	4.00%	HTB19
	6 year Fixed	31/07/2022	6.50%			3% to 31/07/2018 2% to 31/07/2020 1% to 31/07/2022	5.00%	HTB20

Our Packager Panel



You can submit a residential mortgage case to us direct or through one of our approved packagers, who are listed below. From time to time, select packagers will have access to exclusive residential and/or buy to let mortgage products.

















3mc

- **3** 0161 962 7800
- www.3-mc.com

Active Investments

- **3** 0118 945 2288
- mww.active-investments.co.uk

AToM

- **3** 01403 272 625
- mww.atomltd.co.uk

Brightstar

- **3** 01277 500 900
- www.brightstarhub.co.uk

Brilliant Solutions

- **©** 01733 393899
- # www.brilliantsolutions.co.uk

Buy to Let Club

- **3** 01276 601 041
- www.buytoletclub.com

Complete FS

- **2** 023 8045 6999
- www.complete-fs.co.uk

Connect for Intermediaries

- **3** 01708 676 135
- mww.connectbrokers.co.uk















Manor Mortgages

- **©** 01275 399 203
- www.manormortgages.com

Mortgage Trading

- **©** 0113 200 8768
- www.mortgagetrading.co.uk

Positive Lending

- **3** 0845 260 7511
- www.positivelending.co.uk

Residential Home Loans

- **3** 01273 495 420
- www.rhluk.co.uk

Solent Mortgage Services

- **3** 01329 245 800
- www.sms-uk.co.uk

TFC Homeloans

- **3** 08456 444 222
- mww.tfchomeloans.com

The Mortgage Processing Centre

- **3** 0330 303 0237
- www.mpc.uk.net

General information



Employment rules

Employed - Applicants must normally have been in their current job on a permanent basis and for a minimum of 3 months, with 12 months continuous employment. Applicant must supply the last 3 months' payslips and most recent P60.

Self-employed

- ► Accept 1 year's accounts or, SA302/Tax Calculation in addition to HMRC tax year overview;
- ▶ No minimum trading period.

We reserve the right to ask for additional accounting information at the discretion of our underwriters.

Acceptable income

For sole traders we will accept net profit;

For partnerships we will accept their share of the net profit.

Please note, the overall affordability for sole traders and partnerships can be increased by adding their share of the following business expenses (where detailed on the accounts):

Room(s) used as an office;

Spouse's income.

For limited companies we will accept their share of:

Director's remuneration;

Dividends;

► Director's car allowance:

▶ Director's pension payments.

Pension

Personal/occupation pension income can be considered as the sole source of income, subject to referral.

Valuation and assessment fee scale

Valuation up to	Valuation and assessment fee	Homebuyers report and assessment fee	Valuation up to	Valuation and assessment fee	Homebuyers report and assessment fee
£100,000	£370	£570	£500,000	£630	£1,045
£150,000	£410	£600	£600,000	£695	£1,105
£200,000	£445	£650	£700,000	£750	£1,155
£250,000	£465	£705	£800,000	£810	£1,205
£300,000	£485	£770	£900,000	£920	£1,255
£350,000	£525	£815	£1,000,000	£975	£1,405
£400,000	£560	£900	C1 000 000 1	Refer to the	Refer to the
£450,000	£590	£955	£1,000,000 +	criteria guide	criteria guide

Procuration fee

As a guide we pay procuration fees to your chosen Network, Club or Packager within 10 working days. You may receive your payment sooner or later depending on when your chosen submission route distribute their procuration fees to you.

Procuration fee:	1	(J.	.5)(U);	1	
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Other fees

Telegraphic transfer fee	£35	Post offer product switch fee	£120
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- Please refer to 'Tariff of mortgage charges' document for full details. A downloadable version is available
 on the Precise Mortgages' website under 'Document downloads'
- All fees include VAT (where applicable)

Legal representation

Full details of our conveyancing options can be found at precisemortgages.co.uk/Residential/Conveyancer

Free standard remortgage legal service

If the applicant(s) select products which include the free standard remortgage legal service, please be aware that this service is provided by Goldsmith Williams. The standard legal work to remortgage their property will be carried out at no cost to them. Any additional legal work will not be included, this will include:

- ▶ any charges or fees relating to any non-standard work that Goldsmith Williams has to carry out, such as dealing with a change of name on the title deeds, a transfer of equity or the rectification of a defective title;
- any fees such as mining or any other unusual search fees or fees for first registration of the title at the Land Registry;
- any fees or charges payable in respect of a leasehold property under the terms of the lease such as the fee
 payable to the landlord or managing agent for registering the mortgage with the landlord or his agent;
- ▶ any charges or fees relating to the repayment of any credit as specified in the Mortgage Offer.

Goldsmith Williams will give the applicant(s) a quotation for any additional work before it is carried out.

Allowable payment method

Capital & Interest

First time buyers definition

We define a first time buyer as any applicant who has not owned a UK property in the last 18 months. Additional verification may be required if the applicant is currently renting.

New build definition

We define new build as a property that has never been occupied.

6 year Fixed

Should these products be the only ones available to you, please be aware that other products may be available at lower loan sizes.

Help to Buy: Shared Equity Scheme

Before submitting an application on this product you should ensure your customer is aware of the implications of taking a shared equity loan as part of the financing of the purchase of their home.

Payments will be required on the Shared Equity loan after five years in addition to the repayments on the loan the customer takes with us.

Your customer should consider how they will repay this loan and understand that if house prices go up the amount they have to repay as part of the Shared Equity loan will go up.

For further information on the Help to Buy shared equity loan scheme your customer should go to: www.gov.uk/affordable-home-ownership-schemes/help-to-buy-equity-loans and ensure they fully understand how the scheme works.